



ArgusConnect is founded on the principle that Argus should be available to doctors and healthcare organisations at the lowest affordable cost. All revenue obtained from Argus licencing and services is ploughed back into the Argus product and the ArgusConnect operations.

The pricing policy has been developed according to a principle of equitable sharing of the costs of supporting the Argus product and the Argus user base. This principle has translated into an overarching pricing regime which attempts to reflect the size of the user organisation and hence the relative potential benefit that the organisation may derive from using Argus as its messaging facility. Additionally, this regime aims to reflect the relative capacity of the user organisation to shoulder responsibility for supporting the operations of the Argus support resources.

Products & Services

Product / Service		Cost (inclusive of GST)
Ad Hoc Support Services	Eg, for sites not covered by a support agreement	\$330 per hour charged in 15 minute increments
On-site Support (for ArgusMessenger and ArgusEnterprise sites)	Installation, troubleshooting, training etc.	\$1,056 per day, minimum of \$528 per half-day plus associated consultant costs (travel, accommodation)
Client Site Monitoring (for ArgusMessenger and ArgusEnterprise sites)	Sites regularly checked at a minimum of daily intervals to verify that their internet connection is operational and their Argus server is receiving and acknowledging messages	50% of Annual Support Fee
Consulting and advice for interfacing with Argus (for clinical application developers)	Provision of advice on issues such as HL7 message structure, assistance with testing of interfaces etc.	\$176 per hour (minimum 1 hour)
Document Template	Design and creation	\$176 per hour (minimum 1 hour)
Travel	To client sites for installation, troubleshooting, training etc	Costs recovery as incurred
Per Message Charge	Argus does not charge per message, either sent or received	Free

The above prices are current at the time of publication (14-Sep-09). We reserve the right to change the published prices at any time.

ArgusMessenger for GPs, Specialists and Allied Health

General Practitioners, Medical Specialists and Allied Health Practitioners may obtain ArgusMessenger free of charge. This provides a fully functional secure messaging facility capable of interconnecting with a wide range of clinical record packages. Practices that do not have specific clinical record software have the option of integrating MSWord with ArgusMessenger for sending communications.

Argus provides a Priority Support service offering problem resolution by phone or remote access, at an affordable cost based on the size of the practice and calculated on a unit cost per practitioner. This is an equitable arrangement resulting in the smaller the practice, the lesser the cost.

Practices that need assistance from our HelpDesk but are not covered by Priority Support may receive assistance at our ad hoc rates (see main pricing page). ArgusConnect does not offer a free support service but will develop a public knowledge base for assistance with the most common problems.

Product / Service		Cost (inclusive of GST)
Software Licence		Free
Software Upgrades		Free
Software Installation by ArgusConnect	Performed remotely by the Argus Support Team. Cost includes: <ul style="list-style-type: none"> • Training in the use of Argus • Testing to ensure a trouble-free installation • One month's Free Priority Support 	\$220 per site if paid prior to installation \$330 per site if paid post-installation
Priority Support	Priority Support Features: <ul style="list-style-type: none"> • Fixed cost for technical support • Unlimited assistance • Problem resolution by phone, email or remote access • Availability by phone during standard business hours • Unlimited reinstallations and configurations • Assistance to install software upgrades • Annual verification of address book entries 12 Practitioner Price Cap There is now a pricing cap for large practices whereby a maximum of 12 practitioners only are included in the priority support annual fee. It is important to us that larger practices are covered for support because of their greater dependence on Argus. This concession is designed to reduce the cost barriers for larger practices.	\$121 per year per full-time practitioner (six sessions or more per week) \$72.60 per year per part-time practitioner (five sessions or less per week) See our website for Affinity Division Clients discount.
Reinstall (if not covered by priority support)	Reinstall by Argus due to client needs, eg new server, hardware failure etc.	\$220 per site if paid prior to installation \$330 per site if paid post-installation

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ArgusMessenger for Aged Care

Aged Care Facilities may obtain ArgusMessenger software free of charge. This provides a fully functional secure messaging facility capable of interconnecting with a wide range of clinical record packages. There is a minimal annual support fee which includes all the features of the priority support for GPs, specialists and allied health practitioners.

The pricing of ArgusMessenger for Aged Care is based on the size of the total organisation, calculated on a unit cost for the number of High Care and Low Care beds.

Product / Service		Cost (inclusive of GST)
Introductory Trial Low cost opportunity to trial Argus for a maximum of six months (Free Licence and Installation)	<500 reports per month for six months	\$660
ArgusMessenger for Aged Care (Free Licence and Installation)	Low Care @ \$0.25 per bed per week	\$13 per bed per year
	High Care @ \$0.75 per bed per week	\$39 per bed per year

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ArgusMessenger for Day Hospitals

Day Hospitals may obtain ArgusMessenger software free of charge. This provides a fully functional secure messaging facility capable of interconnecting with a wide range of clinical record packages. There is a minimal annual support fee which includes all the features of the priority support for GPs, specialists and allied health practitioners.

The support fee for Day Hospitals is based upon the size of the organisation, calculated on a unit cost per the number of day surgeries / theatres.

Product / Service		Cost (inclusive of GST)
ArgusMessenger for Day Hospitals (Free Licence and Installation)	Per day surgery / theatre	\$330 per year

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ArgusEnterprise for Hospitals

The pricing of ArgusEnterprise for Hospitals is based upon the size of the organisation, estimated by averaging the number of beds or admissions per year.

According to this principle, a hospital with less than 50 beds (or 4000 admissions per year) is considered to be 'lite'; a hospital with less than 100 beds (or 8000 admissions per year) is considered to be 'small'; less than 500 beds (40000 admissions) is 'medium'; and greater than 500 beds is a 'large' hospital.

Size of Client/Site/Volume	Licence cost (inclusive of GST)	Remote support (inclusive of GST)
Introductory Trial <500 reports per month for six months	\$660 per six months	
Lite version <50 beds or <4000 admissions per year	\$4,400 per licence	\$1,320 per year
Small version <100 beds or <8000 admissions per year	\$11,000 per licence	\$3,960 per year
Medium version <500 beds or <40000 admissions per year	\$22,000 per licence	\$7,260 per year
Large version 500+ beds or 40000+ admissions per year	\$33,000 per licence	\$14,520 per year
Multi-campus Facility	Price on application	Price on application

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ArgusEnterprise for Pathology

The pricing of ArgusEnterprise is based upon the size of the user organisation, estimated by averaging the number of reports sent by the organisation to other medical providers each month.

According to this principle, a pathology practice producing less than 2000 reports per month is considered to be 'lite'; a practice producing less than 8000 reports per month is a 'small' practice; less than 35,000 is a 'medium' practice; and greater than 35,000 is a 'large' practice.

Size of Client/Site/Volume	Licence cost (inclusive of GST)	Remote support (inclusive of GST)
Entry level version <1000 reports per month	\$1,320 per year	
Lite version <2000 reports per month	\$4,400 per licence	\$1,320 per year
Small version <8000 reports per month	\$11,000 per licence	\$3,960 per year
Medium version <35000 reports per month	\$22,000 per licence	\$7,260 per year
Large version 35000+ reports per month	\$33,000 per licence	\$14,520 per year

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ArgusEnterprise for Diagnostic Imaging

The pricing of ArgusEnterprise is based upon the size of the user organisation, estimated by averaging the number of reports sent by the organisation to other medical providers each month.

According to this principle, a diagnostic imaging practice producing less than 2000 reports per month is considered to be 'lite'; a practice producing less than 8000 reports per month is a 'small' practice; less than 15,000 is a 'medium' practice; and greater than 15,000 is a 'large' practice.

Size of Client/Site/Volume	Licence cost (inclusive of GST)	Remote support (inclusive of GST)
Entry level version <1000 reports per month	\$1,320 per year	
Lite version <2000 reports per month	\$4,400 per licence	\$1,320 per year
Small version <8000 reports per month	\$11,000 per licence	\$3,960 per year
Medium version <15000 reports per month	\$22,000 per licence	\$7,260 per year
Large version 15000+ reports per month	\$33,000 per licence	\$14,520 per year

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